



BUSINESS APPRAISAL

Bruce & Co.

First Floor, 9a South Gyle Crescent, Edinburgh, EH12 9EB

Telephone: 01313140669 Web: www.businessbuyers.co.uk

Bruce & Co. is a division of Altius Group Ltd.
Registered office: Unit 1, Tustin Court, First Floor, Port Way, Ashton-on-Ribble Preston, PR2 2YQ

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CONFIDENTIAL SALE

YES

NO

ENHANCED CONFIDENTIAL

YES

NO

Business Appraisal

EMAIL / POST

Please provide Email/Postal address for sending the draft particulars?

CONTACT NAME

Scott Dougan

CONTACT NUMBER

07793038926

VENDOR

Scott Dougan

D.O.B

13/12/73

VENDOR

D.O.B

VENDOR

D.O.B

VENDOR

D.O.B

BUSINESS TYPE

Outside catering & Cater Hire business.

TRADING NAME

Scott's Catering Services.

BUSINESS ADDRESS

Unit 7B, Whitecraigs Road, Glenrothes, Fife.

POSTCODE

KY6 2RX.

WEBSITE

WWW.Scottscateringservices.com.

RESIDENTIAL ADDRESS

26 River Terrace, GARDRIDGE, Fife.

POSTCODE

KY16 0XA.

BUSINESS TEL 1

01542 772215

DO NOT USE

☒

BUSINESS TEL 2

DO NOT USE

☐

HOME TEL

01334 848400

DO NOT USE

☒

MOBILE

07793038926

DO NOT USE

☐

EMAIL

Info@scottscatering
Services.com

DO NOT USE

☐

FAX

DO NOT USE

☐

SOLICITOR'S NAME

ADDRESS

Rollo's, March Cupar Fife.

SALES INFORMATION

REASON FOR SALE (Anticipated timescale)

changes of life style & direction - 6 months.

PRINCIPAL BUSINESS ACTIVITIES / BUSINESS HISTORY

outside catering to multiple styles of events,
mainly weddings.
& Cater Hire to one of lines or 2nd best business
through other caterers. & trying to future grow & recruit

TICK AS APPROPRIATE ☒

ADDITIONAL NOTES

PUBLIC HOUSES

WHAT BREWERY ARE THEY TIED TO?	
WHAT PRODUCTS ARE THEY TIED ON? (beers, wines, spirits etc.)	
BARRELAGE PER WEEK?	
DOES IT HAVE A FULLY FITTED CATERING KITCHEN?	

CONVENIENCE STORES

LOTTO	
PAYZONE	
OYSTER CARDS	
NEWS ROUNDS INCLUDING FREQUENCY	

NEWSAGENTS

POST OFFICE

POST OFFICE SALARY PER ANNUM	
HAS THE COPY OF P60 BEEN REQUESTED?	
NO. OF COUNTERS	
SPECIALISED SERVICES THEY OFFER (MVL, passport, currency etc.)	

PETROL STATIONS

FUEL PROVIDER	
LENGTH OF CONTRACT	
BREAKDOWN OF SALES BETWEEN RETAIL & FUEL	
AGREED BROCHURE TYPE	

NOTES

VENDORS DECLARATION

I/we being the vendor of the business acknowledge that all of the information provided by me/us, and detailed in pages 1 to 4 inclusive of the this document, are correct and complete in every respect.

Signed

Scott J. J. J.

Date

14/1/20.

BUSINESS SOURCE (Where do the clients source their business from?)

Our business is run on word of mouth from Venue Holders, and Jades & Rooms.
We only promote through our Web Sites and Facebook & Instagram.

☐ TELESALES ☐ PRESS ☐ TRADE PRESS ☒ PR
☐ DIRECT MARKETING ☐ SALES REPS ☐ TRADE SHOWS ☐ TRADE DIRECTORS ☒ WEBSITES

GEOGRAPHY / TRADING LOCATION

We are a local company to Central Scotland but will supply to the whole of Scotland.

☐ NATIONAL ☒ REGIONAL ☒ LOCAL ☐ RADIUS/INTERNATIONAL

AWARDS, ACCREDITATIONS AND TRADE ASSOCIATIONS

Wedding Caterers of the year finalist 2016-2019.
Wedding Caterers of the year 2019, 2018, Highly Recommended 2018.

CLIENT CUSTOMER PROFILE

Wedding Venues. Future Jades & Rooms. outside Catering Companies, Day to Day Hires.

☐ CUSTOMER PROFILE ☐ CUSTOMER BREAKDOWN

STAFF STRUCTURE / TRAINING

Main Core staff of 4 full time staff - Working Average 30hrs a week. Who run Main store of Cater Hire, Wash Bag & Toy goods, & delivery of goods.
Then a group of 20 staff who work on hour contract, when required for events. only the Core staff are contracted.

Contracts of employment/management structure

BUSINESS BROCHURE AND OTHER MARKETING MATERIAL

☐ ON FILE ☐ REQUESTED ☐ NOT AVAILABLE

SCOPE AND DEVELOPMENT

Continual growth of the Catering business, Potentially other areas to be added later.
The Hiring Side of business. Has grown amazingly over the last 6 years - now in our 5 premises. In last 10 years.

COMPETITION

There are plenty of other outside Catering business in the area, but no other have the addition of the hiring side which helps sell Weddings to Jades & Rooms.

