



BUSINESS APPRAISAL FORM

Business Appraisal

Name of the Business

REVOLUTIONARY RESTAURANT

Email Address

Contact Name

Type of Business RESTAURANT

Telephone Number

Website

Package Agreed

Information Required

YES NO
Confidential ☐ ☐ Contract DONE - E-CONTACT
Fully Confidential ☐ ☐ INC SENT TO VENDOR TO SIGN
4 Page Prestige ☐ ☐ ID DONE
6 Page Prestige ☐ ☐ Photographs
Corporate Sales Process ☐ ☐ Write Up WILL DO DONE IN 8 WORKING DAYS
Professional Photography ☐ ☐ Last 3 Years Accounts TO DO FINANCIALS

Non-Contract Meeting
Attendees Names:

Reason for Sale (Anticipated Timescale)

RESTAURANT

Trading Hours and Patterns

Competition

ALTUSGROUP

Contact: 01772 775 759
www.altusgroup.co.uk

BUSINESS APPRAISAL FORM

Financial Information

	V/E (£)	V/E (£)	V/E (£)	ADVISED/PROTECTED
TURNOVER				
GROSS PROFIT				
NET PROFIT				
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
ADJUSTED EBIT				
1.				
2.				
3.				
ADJUSTED EBITDA				

ACCOUNTSSEEN ☐

REQUESTED/RECEIVED

REQUESTED/RECEIVED

REQUESTED/RECEIVED

REQUESTED/RECEIVED

VERBAL FIGURES GIVEN ☐

Vendors Signature X

Fixed/Major Assets

ie. freehold etc.

Notes

Who is the property owned by?

☐ Freehold

☒ Leasehold

☐ Long leasehold

ALTUSGROUP

Contact: 01772 775 759
www.altusgroup.co.uk

BUSINESS APPRAISAL FORM

Financial Information - continued

FREEHOLD		☐ SHORT LEASEHOLD		☐ LONG LEASEHOLD		☐ RATABLE VALUE		☐ LANDLORD ADDRESS	
Orig. Length	Yrs	Residue	Yrs	PA	V Will Grant Own Lease for	Yrs/	Negotiable		
Remaining	Yrs								
When Last	Review	Yrs							
Valued	Next/Last Review								
£	Rent	£	Grid/Chief Rent	PA	£	Non-Domestic Rates Payable	PA	£	Proposed Rent
	PAX								PAX

Break Clauses?

Instructed Asking Price

Vendors Asking Price

01. Has the Business or any part been valued previously?

If so when and how much and who valued it?

☐ YES ☒ NO

02. Is the Business or has the Business been on the market?

If so when and who with?

☐ YES ☒ NO

03. Does the Vendor have any expectations on price? £499,950

If so what price does the vendor aspire to achieve? £499,950

☒ YES ☐ NO

04. Multiples Quoted.

Businesses can be sold using a multiple of adjusted EBIT, adjusted EBITDA, or, depending on the sector, an alternative mechanism of profitability which is agreed upon between the buyer and the seller.

Notes

THE CLIENT IS CURRENTLY TO REVERSE £499,950, THEREFORE WE HAVE ADVISED A TARGET PRICE IN-LINE WITH THEIR EXPECTATIONS

When was the Business established?

Length of current Ownership

Years Months
Years Months

ALTUSGROUP

Contact: 01772 775 759
www.altusgroup.co.uk

BUSINESS APPRAISAL FORM

Childcare

Capacity	Occupancy	%
OFSTED	FEES	
Date Inspected	Full Time Fee	
Rating	Other Fees Charged	
	Which Local Authority is Used?	

Healthcare

Registered for?

Types of Care Offered

Fees

No. of Bedrooms

No. of En-suite

Wet Room?

☐ YES ☐ NO

% Split Private/Local Authority

Corporate

Breakdown of Services

1.	
2.	
3.	
4.	
5.	
6.	

Clients - with the percentage of income and if there any contracts in place (with details of length, value etc.)

1.	
2.	
3.	
4.	
5.	
6.	

ALTUSGROUP

Contact: 01772 775 759
www.altusgroup.co.uk

BUSINESS APPRAISAL FORM

Meeting Information

The Meeting with the clients took place at:

- ☒ Business Premises
☐ Clients home address
☐ Other - please specify

Vendors Declaration

I/we being the vendor of the business acknowledge that all of the information provided by me/us, and detailed in pages 1 to 5 inclusive of this document, are correct and complete in every respect.

Signed

Date

ADDITIONAL NOTES

ALTIVSGROUP

Contact 01772 775 759
www.altivsgroup.co.uk

BUSINESS APPRAISAL FORM

ADDITIONAL NOTES CONTINUED

ALTIVSGROUP

Contact 01772 775 759
www.altivsgroup.co.uk