



BUSINESS APPRAISAL FORM

Business Appraisal

Name of the Business: **ALCIA'S HOUSE OF PAWS LTD**
Contact Name: **ALCIA STRECHERT**
Telephone Number: **07944166256**
Email Address: **ALCIA.DOGS@ALCIAHOUSEOFPAWS.CO.UK**
Type of Business: **DOG WALKER / TRAINING**
Website: **ALCIAHOUSEOFPAWS.CO.UK**

Package Agreed

Information Required

YES NO
Confidential ☒ ☐ Contract **Done**
Fully Confidential ☒ ☐ NC **Done (same documents)**
4 Page Prestige ☒ ☐ ID **Done " " "**
6 Page Prestige ☒ ☐ Photographs **Vendor to email.**
Corporate Sales Process ☒ ☐ Write Up **To be Done in 5 working days**
Professional Photography ☐ ☒ Last 3 Years Accounts **YES**

Non-Contract Meeting

Reason for Sale (Anticipated Timescale)
OTHER 1 MONTHS.

Trading Hours and Patterns
11-5pm-8pm.

Competition

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Financial Information

	Y/E (1)	Y/E (2)	Y/E (3)	ADVISED/PROJECTED
TURNOVER	204,204			
GROSS PROFIT	145,926			
NET PROFIT	23,447			
1. ACCOUNTANT	2,992			
2. DEMERITION	5,487			
3. MGR	2,381			
4. D/S	9,669			
5. HSNARD	11,185			
6				
7				
8				
9				

ADJUSTED EBIT

1. ☐
2. ☒
3. ☐
ADJUSTED EBITDA **55,162**

ACCOUNTSSEEN

☒

VERBAL/FIGURES GIVEN

☐

Vendors Signature

Estyly-Bect

Fixed/Major Assets

ie. freehold etc.

Notes

Who is the property owned by?

☐ Freehold

☒ Leasehold

☐ Long leasehold

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Financial Information - continued

FINESHOOT	SHORT LEASEHOLD	LONG LEASEHOLD	RATABLE VALUE	LANDLORD ADDRESS
Org Length Renewing Review When Last Valued?	Yes Yes Yes Yes	Residual Yes	PA V Will Grant Own Lease for Yes/ Theophile	
Next Last Review Term PA £ 9,700	Yes PA £	Next Last Review Term PA £	Proposed Term PA £	PA £

Break Clause? Vendor says a new lease will not be offered

Instructed Asking Price

Vendor's Asking Price

01. Has the Business or any part been valued previously?

If so when and how much and who valued it?

YES ☐ NO ☒

02. Is the Business or has the Business been on the market?

If so when and who with?

YES ☐ NO ☒

03. Does the Vendor have any expectations on price? £174,950

If so what price does the vendor aspire to achieve? £ADUS THIS.

YES ☒ NO ☐

04. Multiples Quoted.

Businesses can be sold using a multiple of adjusted EBIT, adjusted EBITDA, or, depending on the sector, an alternative mechanism of profitability which is agreed upon between the buyer and the seller.

Notes

THE CLIENT IS LOOKING TO ACQUIRE £174,950, THOUGH WE HAVE ASKED A TARGET PRICE IN LINE WITH THEIR EXPECTATIONS

When was the Business established? 2021

Years

Months

Length of current Ownership 2021

Years

Months

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Childcare

Capacity
OFSTED
Date Inspected
Rating

Occupancy
FEES
Full Time Fee
Other Fees Charged

Which Local Authority is Used?

Healthcare

Registered for?

Types of Care Offered
Fees
No. of Bedrooms
% Split Private/Local Authority

No. of En-suite

Wet Room?

YES ☐ NO ☐

Corporate

Breakdown of Services

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

Clients - with the percentage of income and if there are any contracts in place (with details of length, value etc)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.

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Meeting Information

The Meeting with the clients took place at:

- ✓ Business premises
- ✓ Clients home address
- Other - please specify

Vendors Declaration

I/we being the vendor of the business acknowledge that all of the information provided by me/us, and detailed in pages 1 to 5 inclusive of this document, are correct and complete in every respect.

Signed *Debra-lett*

Date *12/7/2024.*

ADDITIONAL NOTES

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ADDITIONAL NOTES CONTINUED

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