

Business Appraisal

Name of the Business

Safety Med Limited

Email Address

Sales@safetymed.co.uk

Contact Name

Type of Business

Telephone Number

Website

Package Agreed

Information Required

Confidential	YES	NO	Contract Signed
Fully Confidential	☒	☐	IPC Confirmed
4 Page Prestige	☒	☐	ID Supplied
6 Page Prestige	☒	☐	Photographs
Corporate Sales Process	☒	☐	Write Up
Professional Photography	☒	☐	Last 3 Years Accounts

Non-Contract Meeting

Reason for Sale (Anticipated Timescale)

Attendees Names:

Reference - Asap

Trading Hours and Patterns

Competition

9am - 4pm (Monday - Thursday)
9am - 2pm (Friday)

No direct competition.

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Contact 01772 775 759
www.altustrgroup.co.uk

Financial Information

	V/E (Q)	V/E (Q)	V/E (Q)	ADVISED/PROJECTED
TURNOVER	£ 278,941			
GROSS PROFIT	£ 204,317			
NET PROFIT	£ 93,252			
1 Bank	£ 6,533			
2 Accounts	£ 22,85			
3 Investments	£ 2114			
4 Dividends	£ 9,600			
5 Salary	£ 7,800			
6 (Investments)	£ 6,000			
7 Repairs				
8				
9				
ADJUSTED EBIT				
1 Depreciation	£ 5476			
2 Amortisation	£ 10,500			
3				
ADJUSTED EBITDA	£ 143,722			
ACCOUNTS SEEN	☒	REQUESTED/RECEIVED	REQUESTED/RECEIVED	REQUESTED/RECEIVED
VERBAL FIGURES GIVEN	☐			
Vendors Signature	M. Borel			

Fixed/Major Assets

ie freehold etc

Notes

Who is the property owned by?

Freehold

Leasehold

Long Leasehold

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BUSINESS APPRAISAL FORM

Financial Information - continued

FREEHOLD	SHORT LEASEHOLD	LONG LEASEHOLD	RATABLE VALUE	LANDLORD ADDRESS
☒ When Last Valued Omg Length <u>12</u> Yrs Remaining <u>4</u> Yrs Review <u>TBC.</u> Yrs Next/Last Review Rent <u>£ 11,000</u> PAX Break Clauses? <u>N/A</u>	☐ Residue Yes ☐ Grad/Chief Rent PA ☐ Non Domestic Rates Payable PA ☐ Proposed Rent PA	☐ V Will Grant Own Lease for Yrs/ Negotiable ☐ Proposed Rent PAX	☐ PA ☐ PA ☐ PA	☐ PA ☐ PA ☐ PA

Instructed Asking Price

Vendors Asking Price

01. Has the Business or any part been valued previously?

If so when and how much and who valued it?

☐ YES ☒ NO

02. Is the Business or has the Business been on the market?

If so when and who with?

☐ YES ☒ NO

03. Does the Vendor have any expectations on price?

If so what price does the vendor aspire to achieve? £ 100,000 - £ 110,000

☒ YES ☐ NO

04. Multiples Quoted

5 x EBITDA (Success £ 750,000)

Businesses can be sold using a multiple of adjusted EBIT, adjusted EBITDA, or, depending on the sector, an alternative mechanism of profitability which is agreed upon between the buyer and the seller.

Notes

When was the Business established? 2009 Years
 Length of current Ownership 2009 Years
 Months
 Months

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BUSINESS APPRAISAL FORM

Childcare

Capacity	Occupancy	%
OSTED	FEES	
Date Inspected	Full Time Fee	
Rating	Other Fees Charged	
	Which Local Authority is Used?	

Healthcare

Registered for?

Types of Care Offered

Fees

No. of Bedrooms

% Split Private/Local Authority

No. of En-suite

Wet Room?

☐ YES ☐ NO

Corporate

Breakdown of Services

1

2

3

4

5

6

Clients - with the percentage of income and if there any contracts in place (with details of length, value etc.)

1

2

3

4

5

6

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Meeting Information

The Meeting with the clients took place at:

- ☒ Business Premises
☐ Clients home address
☐ Other - please specify

Vendors Declaration

I/we being the vendor of the business acknowledge that all of the information provided by me/us, and detailed in pages 1 to 5 inclusive of this document, are correct and complete in every respect.

Signed *M Rant*

Date *6/11/2023*

ADDITIONAL NOTES

*US Firms (Approximately 200 Firms in the UK)
Export to Dubai, Abu Dhabi & Southern Ireland.*

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BUSINESS APPRAISAL FORM

ADDITIONAL NOTES CONTINUED

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