ALTIUS GROUP

BUSINESS **APPRAISAL FORM**

Business Appraisal

Name of the Business: Madina Foods Ltd

Email Address:

Contact Name: Mr Khan

Type of Business: C Store

Telephone Number: 07866 54 44 44

Website:

Package Agreed

	YES	NO
Confidential		X
Fully Confidential		X
4 Page Prestige		X
6 Page Prestige		X
Corporate Sales Process		X
Professional Photography		X

Information Required

Contract: See AD

IVC: –

ID: –

Photographs: –

Write Up: –

Last 3 Years Accounts: requested

Non-Contract Meeting Attendees Names:

Reason for Sale (Anticipated Timescale)

retirement

Trading Hours and Patterns

Competition

BUSINESS **APPRAISAL FORM**

Financial Information

	Y/E (£)	Y/E (£)	Y/E (£)	ADVISED/PROJECTED
TURNOVER	30k pw			
GROSS PROFIT	30%			
NET PROFIT				
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
ADJUSTED EBIT				
1.				
2.				
3.				
ADJUSTED EBITDA				
	REQUESTED/RECEIVED	REQUESTED/RECEIVED	REQUESTED/RECEIVED	

ACCOUNTS SEEN ☐ VERBAL FIGURES GIVEN ☑ Vendors Signature

Fixed/Major Assets

New lease

Ie. freehold etc.

Notes

Who is the property owned by? ☐ Freehold ☑ Leasehold ☐ Long Leasehold

Financial Information - continued

FREEHOLD	☐ SHORT LEASEHOLD	☐ LONG LEASEHOLD	☐ RATABLE VALUE	☐ LANDLORD ADDRESS
☐ When Last Valued	Orig. Length Yrs Remaining Yrs Review Yrs Next/Last Review **Rent** £ PAX	Residue Yrs **Grid/Chief Rent** £ PA	PA **Non-Domestic Rates Payable** £ PA	V Will Grant Own Lease for Yrs/ Negotiable **Proposed Rent** £ PAX

Break Clauses?

Instructed Asking Price

Vendors Asking Price

01. Has the Business or any part been valued previously? ☐ YES ☒ NO

If so when and how much and who valued it?

02. Is the Business or has the Business been on the market? ☐ YES ☒ NO

If so when and who with?

03. Does the Vendor have any expectations on price? ☒ YES ☐ NO

If so what price does the vendor aspire to achieve? **£** 150k

04. Multiples Quoted.

Businesses can be sold using a multiple of adjusted EBIT, adjusted EBITDA, or, depending on the sector, an alternative mechanism of profitability which is agreed upon between the buyer and the seller.

Notes

When was the Business established? 35 Years Months

Length of current Ownership 35 Years Months

Contact: **01772 775 759**
www.altiusgroup.co.uk

Meeting Information

The Meeting with the clients took place at:

- [x] Business Premises
- [ ] Clients home address
- [ ] Other - please specify

Vendors Declaration

I/we being the vendor of the business acknowledge that all of the information provided by me/us, and detailed in pages 1 to 5 inclusive of this document, are correct and complete in every respect.

Signed | Date 3/7/24

ADDITIONAL NOTES